

# Hairdressers & beauty salons

## Tariff 'HDB' (2015.11)



Effective from 1st November 2015

(Also showing previous year's details in brackets)

**Tariff for the performance of our music at hairdressers & beauty salons**  
as agreed with the National Hairdressers' Federation

### 1. Scope of tariff

This tariff applies to performances of copyright music within the *PRS for Music*\* repertoire at hairdressers, beauty salons, and other similar businesses\* (up to a maximum of 30 stylist and/or treatment chairs\*), that are not specifically assessable under any other *PRS for Music* tariff.

### 2. General conditions

This tariff is subject to *PRS for Music's* General conditions applicable to tariffs & licences, available on request from *PRS for Music*.

### 3. Music licence fees

The following rates of charge apply to all licence fees due from 1st November 2015.

	<b>Music usage</b> <i>PRS for Music</i> fees pay for the permission granted (via a <i>PRS for Music</i> licence) by creators and publishers when their music is audible in businesses or other public places by reference to the Copyright, Designs & Patents Act 1988. Fees are payable in advance, annually.	<b>Annual royalty</b>
<b>3.1</b>	By any one or more of the following: <ul style="list-style-type: none"> <li>• television*</li> <li>• radio*</li> </ul> For up to and including 30 stylist/treatment chairs .....	£80.72 (£79.14)
<b>3.2</b>	By compact disc or equivalent*, with or without means of performance in 3.1 above	
<b>3.2.1</b>	For the first 5 stylist/treatment chairs .....	£80.72 (£79.14)
<b>3.2.2</b>	For every additional 5 (or part thereof) stylist/treatment chairs .....	£29.35 (£28.77)

\* See Definitions, section 7

#### 4. Higher charge rate

Where our music is used without advance cover of a licence being obtained, *PRS for Music* reserves the right to increase its fees by 50% for the first year of the new licence.

#### 5. Value Added Tax

Invoices under this tariff will include an additional sum in respect of Value Added Tax calculated at the relevant rate.

#### 6. Inflation adjustment

Every year on 1st November, the monetary sums in this tariff will be adjusted for inflation. The adjustment formula will apply to the standard rates, using the mean (to the nearest whole percentage point) of the percentages by which the Retail Prices Index and Average Weekly Earnings index (unadjusted) change in the year to the previous June.

June is the latest month before the tariff anniversary date for which figures are likely to be published for both indices.

After application of the inflation adjustment, each royalty rate will be rounded to the nearest penny.

All royalties will be charged at the rate(s) in force at the beginning of the licence-year.

#### 7. Definitions

- 7.1 compact disc or equivalent** includes compact disc players, tape players, record players, video/DVD players; satellite/disc/Internet-delivered background music services; satellite/cable streamed music services and jukeboxes.
- 7.2 other similar businesses** includes, for example, tanning salons, toning-table salons, tattooists, nail/manicurist salons. It does not include gymnasiums and health clubs.
- 7.3 PRS for Music** is the trading name of the Performing Right Society Limited.
- 7.4 radio** includes satellite/digital radio, but excludes satellite/cable streamed music services.
- 7.5 stylist/treatment chair** is any chair/couch/bed or other item of furniture where customers of any hairdresser and/or beauty salon receive hairdressing or beauty treatment services but excludes seats provided *exclusively* for the purposes of waiting and/or hair washing.
- 7.6 television** includes terrestrial television and satellite/cable/digital television.