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## ANNUAL REPORT & FINANCIAL STATEMENTS

For the year ended 31 December 2017  
Performing Right Society Limited

Company Registration Number  
No. 00134396 [England and Wales]



# PERFORMING RIGHT SOCIETY LIMITED

## COMPANY INFORMATION

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### Directors

#### **Writers**

B Blue  
S Darlow  
N Graham  
E Gregson  
I Heap  
C Hunt  
M Leeson  
S Levine  
M Murray  
J Nott  
J Simmonds

#### **Publishers**

J Alway  
S Anderson  
W Booth  
C Butler  
N Elderton  
S Hornall  
R King  
J Minch  
R Neri  
S Platz  
J Smith

#### **Executive Director**

R Ashcroft

#### **External Directors**

S Davidson  
M Poole

### Secretary

D Stones

### Company number

00134396

### Registered office

2 Pancras Square  
London  
N1C 4AG

### Independent auditors

PricewaterhouseCoopers LLP  
1 Embankment Place  
London  
WC2N 6RH

The definitions of subsidiaries, joint ventures and other partners are set out within the Accounting policies on page 17.

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# PERFORMING RIGHT SOCIETY LIMITED

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# PERFORMING RIGHT SOCIETY LIMITED

## STRATEGIC REPORT

### FOR THE YEAR ENDED 31 DECEMBER 2017

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The directors present the Consolidated Strategic report for Performing Right Society Limited ("the Company") and its subsidiaries (together, "the Group") for the year ended 31 December 2017.

#### Review of the business

In line with the underlying trend in recent years, the Group showed impressive results through 2017, with strong growth across all revenue streams continuing to support the investments required to maintain the Group's position as one of the leading global rights management organisations.

The joint venture in the area of public performance licensing between the Company and Phonographic Performance Limited ("PPL") was a key focus throughout 2017. The joint venture company, PPL PRS Limited, was established during the year and is operating out of premises in Leicester. The new state of the art joint licensing system was close to completion at the end of 2017, with the expectation that the joint venture will fully take over licensing on behalf of the Group and PPL in early 2018.

Negotiations were also concluded between the Company and MCPS regarding the service agreement that was originally entered into in April 2013, with a new 5-year contract commencing 1 July 2017.

The ICE licensing and operational hubs (established as joint ventures between PRS, GEMA, the German society and STIM, the Swedish society) continue to be major drivers of the Group's strategic plan. The ICE licensing hub is now fully operational, and during 2017 entered into new multi-territory online licensing deals with a number of major digital service providers. The ICE operational hub also continues to develop its capabilities and in 2017 announced a new project that will increase the speed, accuracy and transparency with which ICE consolidates multi-territorial copyright data.

The Group board and management teams continue to keep a close eye on the wider impact of the preparations for the United Kingdom to leave the European Union. While leaving the European Union is still not, of itself, expected to have a material impact on the Group, the fluctuations in the pound against other major currencies continues to impact revenue and costs in certain areas of the business.

There is a net deficit on total equity amounting to £68,406,000 (2016 - £63,444,000) on the Consolidated Statement of financial position and a deficit on the Statement of financial position of the Company of £3,559,000 (2016 - £3,559,000). The Group deficit has arisen partly because of the deficits on the two defined benefit pension schemes funded by PFM. PFM has agreed with the Boards of trustees of the two schemes a deficit recovery plan that is intended to fully fund the schemes before the end of 2030. The increase in the continued deficit of the two defined benefit pension schemes is mainly attributable to unfavourable actuarial variances primarily linked to the reduction in long term Gilt yields.

#### Key performance indicators

The Group's key financial performance indicators during the year were as follows:

	2017	2016	Change
	£000	£000	%
Revenue	716,977	621,458	15.4
Net distributable income	627,937	544,829	15.3

Given the nature of the business, the Group's directors are of the opinion that analysis using KPIs other than revenue or net distributable income is not necessary for an understanding of the development, performance or position of the business.

#### Principal risks and uncertainties

The Audit Committee of PFM evaluates the risks and uncertainties that may affect the Group's performance. The Audit Committee met four times in 2017. The principal risks and uncertainties are detailed on the next page.

# PERFORMING RIGHT SOCIETY LIMITED

## STRATEGIC REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

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### Principal risks and uncertainties (continued)

#### Competitive risk

Owing to the possible monopolistic nature of some of the Group's activities, there is a sustained focus on ensuring UK and EU regulations are met to avert any adverse rulings. Changing working practices are opening up the market to more competition from societies and other organisations abroad and the Group is at the forefront of these changes, actively seeking solutions to address this increased competition.

#### Legislative risk

The possible monopolistic nature of some of the Group's activities leads it into a number of areas of risk arising from relevant legislation. The Group is also subject to copyright law changes and given the changing nature of the industry this could have a significant impact on the Group's revenue and operating procedures in the future.

With the UK's impending exit from the European Union, there is a risk that the economy may contract and licensees and members may consider moving some or all of their operations to countries within the EU. This, coupled with uncertainty around the economy and future trading relationships, may have a negative effect on PRS' income. A working group has been convened, consisting of members of the Audit Committee and internal experts, to keep the situation under review.

#### Fraud risk

Criminal activities such as cybercrime, as well as the internal and external attempts at defrauding companies, are a constant threat. There is a risk that data could be illegally leaked, accessed or used, customers could be prevented from accessing required systems or funds could be misappropriated, resulting in damage to reputation as well as loss of member income. Controls and awareness programmes are in place and a fraud response plan has been created for dealing with incidents of fraud or suspected fraud.

#### Financial instrument risks

The Group has in place a framework to ensure that it has sufficient financial resources to meet its objectives and to manage financial risk. Foreign exchange risk is minimised through the timely exchange of foreign currency receipts for sterling and forward foreign exchange contracts are used to manage the exposure of non-sterling loans. Interest rate risk is managed by avoiding investing cash for periods of greater than 12 months.

#### Changing technology


With the increasing move towards digital usage of music, there is uncertainty over the future market for music and the implications on the costs of administering licences. These changing technologies will offer new market opportunities and active review of existing and potential new streams is a key area of focus for the Group. The Board and the Audit Committee are fully aware of the pressures and opportunities this changing market imposes on the future of the business and are acting accordingly to optimise beneficial effects where possible.

#### Exposure to price, credit and liquidity risk

Price risk for the Group arises where new licence schemes are challenged. Credit risk is the risk that one party to a financial instrument will cause a financial loss for that other party by failing to discharge an obligation. Group policies are aimed at minimising such losses, with well-established credit control process and a requirement that deferred terms are only granted to licensees who demonstrate an appropriate payment history and satisfy credit checking procedures, or with which the Group is actively in negotiations.

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Group aims to mitigate liquidity risk by managing cash generation. In addition, royalties are only distributed once collected and the Group holds substantial cash balances.

By order of the Board



D Stones

Secretary

4TH APRIL 2018

# PERFORMING RIGHT SOCIETY LIMITED

## DIRECTORS' REPORT

**FOR THE YEAR ENDED 31 DECEMBER 2017**

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The directors present their annual report and the audited financial statements for the Group and the Company for the year ended 31 December 2017.

### Principal activities

The principal activity of the Group is the aggregation and licensing of the performing rights vested in it by its members and affiliated societies and the collection and distribution of the resulting royalties. The Company represents over 125,000 members collecting royalties from various sources, including from live performance, television and radio broadcasts, and streaming.

The principal activity of the Company's subsidiary, PRS for Music Limited ("PfM"), is to provide operational services to the Company and to act as a service provider to Mechanical-Copyright Protection Society Limited ("MCPS").

### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

#### Writers

B Blue	M Leeson
S Darlow	S Levine
G Fletcher (resigned 24 May 2017)	M Murray
N Graham	J Nott
E Gregson	M Nyman (resigned 24 May 2017)
I Heap (appointed 24 May 2017)	J Simmonds (appointed 24 May 2017)
C Hunt	

#### Publishers

J Alway	M Lavin (resigned 24 May 2017)
S Anderson	P Long (resigned 24 May 2017)
W Booth	J Minch
C Butler	R Neri (appointed 24 May 2017)
N Elderton	S Platz
S Hornall	J Smith (appointed 24 May 2017)
R King	

#### External Directors

S Davidson  
M Poole

#### Executive Director

R Ashcroft

Chris Butler, Deputy Chairman (publisher), and Simon Darlow, Deputy Chairman (writer), both continued in their positions throughout 2017. Nigel Elderton replaced Guy Fletcher as Chairman on 1st January 2017.

### Results and dividends

The results for the year are set out on page 10.

No interim dividends were paid. The directors do not recommend payment of a final dividend (2016: £nil).

# PERFORMING RIGHT SOCIETY LIMITED

## DIRECTORS' REPORT (CONTINUED)

*FOR THE YEAR ENDED 31 DECEMBER 2017*

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### **Qualifying third party indemnity provisions**

The Group has granted an indemnity to one or more of its directors against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 2006. Such qualifying third party indemnity provision remains in force as at the date of approving the Directors' report.

### **Disabled persons**

The Group complies with the requirements of the Equality Act of 2010 and is keeping its employment policies and procedures under review to ensure that disabled persons are not treated any less favourably than able-bodied persons in regards to applications, employment, training and career development. Where existing employees become disabled, it is the Group's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development wherever appropriate.

### **Equal opportunity**

The Group actively pursues a policy of providing equal opportunity to all its employees for internal training, development and promotion, and to applicants for employment. It does so without regard to colour, creed, ethnic origins, gender or any other grounds.

### **Employee involvement**

The Group recognises the importance of keeping employees informed of all developments regarding the Group's work and progress and to this end, copies of all the publications produced by the Group are freely available to all employees.

To achieve a common understanding and awareness amongst all employees of the Group's plans, an extensive briefing and consultation process operates.

### **Independent Auditors**

PricewaterhouseCoopers LLP have indicated their willingness to continue in office and a resolution proposing that they be re-appointed will be presented to a General Meeting.

### **Statement of directors' responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the Group and Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard Applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group and Company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group and Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the Group and the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# PERFORMING RIGHT SOCIETY LIMITED

## DIRECTORS' REPORT (CONTINUED)

**FOR THE YEAR ENDED 31 DECEMBER 2017**

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### Statement of disclosure to auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the Group's auditors are unaware. Having made enquiries of fellow directors and the Group's auditors, each director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the Group's auditors are aware of that information.

### Going concern

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic report. The directors believe that the Group is well-placed to manage its business risks and has considerable financial resources including cash balances.

The Group Statement of financial position includes the PFM defined benefit scheme deficit and also reflects the impact of impairing the goodwill arising on the acquisition of PFM of £25,197,000 in 2013. As a result, the Group Statement of financial position has a net deficit of £68,406,000 at 31 December 2017 (2016 – £63,444,000). This has increased from 2016 mainly as a result of the defined benefit scheme deficit increasing from £34,410,000 to £37,167,000. PFM and the trustees of the pension schemes have agreed a recovery plan to fully fund the schemes by the end of 2030. Part of this plan is an agreed Group contribution per year of £3,500,000. There is also a new investment strategy in place to reduce volatility in the future.

The directors have also considered the status of joint ventures and associate undertakings ICE Operations, ICE Services, SOLAR, NMP and PPL - PRS.

ICE Operations is fully and equally supported by its shareholders owing to the nature of services it supplies, without which the shareholders would not be able to provide services to their members. The Group's share of the loss for the year to 31 December 2017 was £154,000 (2016 – £523,000). ICE Operations is forecasting to cover its costs in future years and repay its loan finance over 10 years.

ICE Services is fully and equally supported by its shareholders and started trading in 2016. The Group's share of the profit for the year to 31 December 2017 was £668,000 (2016 - share of loss of £401,000). ICE Services is forecasting to cover its costs in future years and repay its loan finance over 10 years.

SOLAR is fully and equally supported by its shareholders. The Group's share of the loss for the year to 31 December 2017 was £33,000 (2016 – share of profit of £36,000).

NMP is fully and equally supported by its shareholders. The Group's share of the result for the year to 31 December 2017 was £nil (2016 – £nil). It recharges all of its costs not covered by income from other customers to its shareholders. There was a repayment of capital during the year of £445,000 from NMP to PFM.

PPL - PRS is fully and equally supported by its shareholders and started trading in 2017. The Group's share of the loss for the year to 31 December 2017 was £41,000 (2016 - £nil). PPL - PRS is forecasting to make profits in future years and repay its loan finance over 5 years from the date of commencement of licensing activities in the joint venture.

Therefore, after making enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.



# PERFORMING RIGHT SOCIETY LIMITED

## DIRECTORS' REPORT (CONTINUED)

**FOR THE YEAR ENDED 31 DECEMBER 2017**

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### **Corporate governance**

The Company's Board of Directors is ultimately responsible for the governance of the Company. The Board of Directors delegates much of the business decision-making to the PFM Board in accordance with agreed mandates. PFM is an operational services company which has been a wholly-owned subsidiary of the Company since 1 July 2013.

By order of the Board



D Stones

**Secretary**

4TH APRIL 2018

# PERFORMING RIGHT SOCIETY LIMITED

## INDEPENDENT AUDITORS' REPORT

### TO THE MEMBERS OF PERFORMING RIGHT SOCIETY LIMITED

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#### Report on the audit of the financial statements

##### Opinion

In our opinion, Performing Right Society Limited's Group financial statements and Company financial statements (the "financial statements"):

- give a true and fair view of the state of the Group's and of the Company's affairs as at 31 December 2017 and of the Group's profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the Consolidated and Company statements of financial position as at 31 December 2017; the Consolidated income statement and Consolidated statement of comprehensive income for the year then ended, the Consolidated statement of cash flows for the year then ended, the Consolidated and Company statements of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

##### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### *Independence*

We remained independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

##### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group's and Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Group's and Company's ability to continue as a going concern.

# PERFORMING RIGHT SOCIETY LIMITED

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

### TO THE MEMBERS OF PERFORMING RIGHT SOCIETY LIMITED

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#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

#### *Strategic report and Directors' report*

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 31 December 2017 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the Group and Company and their environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

#### Responsibilities for the financial statements and the audit

##### *Responsibilities of the directors for the financial statements*

As explained more fully in the Statement of directors' responsibilities on page 4, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Company or to cease operations, or have no realistic alternative but to do so.

# PERFORMING RIGHT SOCIETY LIMITED

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

### TO THE MEMBERS OF PERFORMING RIGHT SOCIETY LIMITED

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#### Responsibilities for the financial statements and the audit (continued)

##### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

##### *Use of this report*

This report, including the opinions, has been prepared for and only for the Group's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### Other required reporting

##### *Companies Act 2006 exception reporting*

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the Group, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the Group financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Brian Henderson (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London

4TH APRIL 2018

# PERFORMING RIGHT SOCIETY LIMITED

## CONSOLIDATED INCOME STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2017

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	Note	2017 £000	2016 £000
Revenue	3	716,977	621,458
Licensing and administrative expenses		(101,295)	(88,041)
Other operating income		13,862	13,920
<b>Operating profit</b>	<b>4</b>	<b>629,544</b>	<b>547,337</b>
Other investment income	8	2,020	2,020
Finance costs	9	(928)	(838)
Amounts appropriated - donations		(3,041)	(2,629)
Share of profit/(loss) from joint ventures	14	569	(888)
<b>Profit before taxation</b>		<b>628,164</b>	<b>545,002</b>
Taxation	10	(227)	(173)
<b>Net distributable income</b>		<b>627,937</b>	<b>544,829</b>

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The Consolidated Income statement has been prepared on the basis that all operations are continuing operations.

The notes on pages 17 to 49 form an integral part of these financial statements.

# PERFORMING RIGHT SOCIETY LIMITED

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

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	Note	2017 £000	2016 £000
<b>Net distributable income</b>		627,937	544,829
Funds attributable to members and affiliated societies		(627,911)	(543,718)
Actuarial loss on defined benefit pension schemes	26	(5,102)	(14,677)
Foreign exchange gain on joint venture investments		114	556
<b>Total comprehensive expense relating to the year</b>		<u>(4,962)</u>	<u>(13,010)</u>

The notes on pages 17 to 49 form an integral part of these financial statements.

# PERFORMING RIGHT SOCIETY LIMITED

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2017

	Note	2017		2016	
		£000	£000	£000	£000
<b>Fixed assets</b>					
Intangible assets	11		24,346		22,465
Tangible assets	12		9,992		12,859
Investment properties	13		743		743
Investments	14		2,538		2,300
			<u>37,619</u>		<u>38,367</u>
<b>Current assets</b>					
Trade and other receivables: amounts falling due after more than one year	19	12,373		9,295	
Trade and other receivables: amounts falling due within one year	19	164,305		107,720	
Investments - short-term deposits	24	80,000		134,000	
Cash at bank and in hand		90,851		57,539	
			<u>347,529</u>	<u>308,554</u>	
<b>Creditors: amounts falling due within one year</b>	21	(413,362)		(369,784)	
Net current liabilities			(65,833)		(61,230)
<b>Total assets less current liabilities</b>			(28,214)		(22,863)
<b>Creditors: amounts falling due after more than one year</b>	22		(2,508)		(4,470)
<b>Provisions for liabilities</b>	25		(517)		(1,701)
<b>Net liabilities excluding pension liability</b>			(31,239)		(29,034)
<b>Defined benefit pension liability</b>	26		(37,167)		(34,410)
<b>Net liabilities</b>			(68,406)		(63,444)
<b>Total equity</b>			(68,406)		(63,444)

The financial statements on pages 10 to 49 were approved by the Board of Directors and authorised for issue on 4th April 2018 and are signed on its behalf by:

  
N Elderton

Director

Company Registration No. 00134396

The notes on pages 17 to 49 form an integral part of these financial statements.

# PERFORMING RIGHT SOCIETY LIMITED

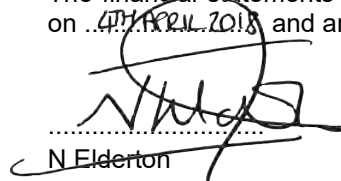
## COMPANY STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2017

	Note	2017 £000	2016 £000
<b>Current assets</b>			
Trade and other receivables: amounts falling due after more than one year	19	6,131	7,073
Trade and other receivables: amounts falling due within one year	19	198,464	154,141
Investments - short-term deposits	24	75,000	129,000
Cash at bank and in hand		79,134	40,390
		<u>358,729</u>	<u>330,604</u>
<b>Creditors: amounts falling due within one year</b>	21	<u>(359,780)</u>	<u>(329,693)</u>
Net current (liabilities)/assets			911
<b>Creditors: amounts falling due after more than one year</b>	22		(4,470)
<b>Net liabilities</b>		<u>(3,559)</u>	<u>(3,559)</u>
<b>Total equity</b>		<u>(3,559)</u>	<u>(3,559)</u>

The Company has elected to take the exemption under section 408 of the Companies Act 2006 not to present the Company income statement. The net distributable income for the Company for the year was £627,911,000 (2016: £543,718,000).

The financial statements on pages 10 to 49 were approved by the Board of Directors and authorised for issue on 21st April 2018 and are signed on its behalf by:



N Elderton

Director

Company Registration No. 00134396

The notes on pages 17 to 49 form an integral part of these financial statements



# PERFORMING RIGHT SOCIETY LIMITED

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

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	Note	Distributable reserves £000
<b>Balance at 1 January 2016</b>		(50,434)
<b>Year ended 31 December 2016:</b>		
Net distributable income		544,829
Other comprehensive (expense)/income:		
Funds attributable to members and affiliated societies		(543,718)
Actuarial losses on defined benefit plans	<b>26</b>	(14,677)
Foreign exchange gains on investments		556
		<hr/>
Total comprehensive expense for the year		(13,010)
		<hr/>
<b>Balance at 31 December 2016</b>		(63,444)
		<hr/>
<b>Year ended 31 December 2017:</b>		
Net distributable income		627,937
Other comprehensive (expense)/income:		
Funds attributable to members and affiliated societies		(627,911)
Actuarial losses on defined benefit plans	<b>26</b>	(5,102)
Foreign exchange gains on investments	<b>14</b>	114
		<hr/>
Total comprehensive expense for the year		(4,962)
		<hr/>
<b>Balance at 31 December 2017</b>		(68,406)
		<hr/> <hr/>

The notes on pages 17 to 49 form an integral part of these financial statements.

# PERFORMING RIGHT SOCIETY LIMITED

## COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

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	Distributable reserves £000
Note	
<b>Balance at 1 January 2016</b>	(3,559)
<b>Year ended 31 December 2016:</b>	
Total comprehensive income for the year	543,718
Funds attributable to members and affiliated societies	(543,718)
	<hr/>
<b>Balance at 31 December 2016</b>	(3,559)
	<hr/>
<b>Year ended 31 December 2017:</b>	
Total comprehensive income for the year	627,911
Funds attributable to members and affiliated societies	(627,911)
	<hr/>
<b>Balance at 31 December 2017</b>	(3,559)
	<hr/> <hr/>

The notes on pages 17 to 49 form an integral part of these financial statements.

# PERFORMING RIGHT SOCIETY LIMITED

## CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2017

	Note	£000	2017 £000	£000	2016 £000
<b>Cash flows generated from/(used in) operating activities</b>					
Cash generated from operations	31		579,199		563,414
Amounts paid to members and affiliated societies			(591,447)		(509,025)
Finance costs paid			(928)		(838)
Income taxes refunded			1,309		352
			<hr/>		<hr/>
<b>Net cash (outflow)/inflow from operating activities</b>			(11,867)		53,903
<b>Investing activities</b>					
Purchase of intangible assets		(8,859)		(6,697)	
Purchase of property, plant and equipment		(70)		(937)	
Purchase of joint venture investments		-		(50)	
Proceeds on joint venture capital repayments		445		463	
Interest received		1,810		1,317	
			<hr/>	<hr/>	
<b>Net cash used in investing activities</b>			(6,674)		(5,904)
<b>Net cash used in financing activities</b>			-		-
			<hr/>		<hr/>
<b>Net (decrease)/increase in cash and cash equivalents</b>			(18,541)		47,999
Cash and cash equivalents at beginning of year			191,539		141,290
Effect of foreign exchange rates			(2,147)		2,250
			<hr/>		<hr/>
<b>Cash and cash equivalents at end of year</b>			170,851		191,539
			<hr/> <hr/>		<hr/> <hr/>
<b>Represented by:</b>					
Investments			80,000		134,000
Cash at bank and in hand			90,851		57,539
			<hr/>		<hr/>
			170,851		191,539
			<hr/> <hr/>		<hr/> <hr/>

The notes on pages 17 to 49 form an integral part of these financial statements.

The Company has elected to take the exemption under FRS102, paragraph 1 - 12 (b) not to present the Company statement of cash flows.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

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### 1 Accounting policies

#### Company information

Performing Right Society Limited ("the Company") is a limited company domiciled and incorporated in England and Wales. The registered office is 2 Pancras Square, London, N1C 4AG.

#### Statement of compliance

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

#### Basis of preparation

The financial statements are prepared in sterling, which is the functional currency of the Group. Monetary amounts in these financial statements are rounded to the nearest £000.

The financial statements have been prepared on the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted, which have been consistently applied to all the years presented, are set out below.

#### Format of Income statement and Statement of financial position

The formats of the Income Statement and Statement of financial position have been adapted from that prescribed by the Companies Act 2006 in order to better reflect the nature of the business.

#### Definitions:

'PRS' means Performing Right Society Limited.

'PfM' means PRS for Music Limited.

'MCPS' means Mechanical-Copyright Protection Society Limited.

'ICE Operations' means International Copyright Enterprise A.B.

'ICE Services' means International Copyright Enterprise Services Limited.

'NMP' means Network of Music Partners A/S.

'PEL' means Pan European Licensing.

'SOLAR' means SOLAR-Music Rights Management GmbH.

'PPL - PRS' means PPL PRS Limited.

'GEMA' means Gesellschaft für musikalische Aufführungs- und mechanische Vervielfältigungsrechte, a German collecting society.

'STIM' means Svenska Tonsättarens Internationella Musikbyrå, a Swedish collecting society.

#### Accounting convention

The Group financial statements consolidate the financial statements of Performing Right Society Limited and all its subsidiary undertakings drawn up to 31 December each year. As permitted by s408 Companies Act 2006, the Company has not presented its own income statement and statement of cash flows.

Entities in which the Group holds an interest on a long-term basis and are jointly controlled by the Group and one or more other ventures under a contractual arrangement are treated as joint ventures.

Entities, other than subsidiary undertakings or joint ventures, in which the Group has a participating interest and over whose operating and financial policies the Group exercises a significant influence are treated as associates. In the Group financial statements associates, which have been assessed as being immaterial to the Group, are accounted for at cost. In the Company financial statements investments in subsidiaries, joint ventures and associates are accounted for at the lower of cost and net realisable value.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

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#### 1 Accounting policies

(Continued)

##### **Basis of consolidation**

The cost of a business combination is the fair value at the acquisition date of the assets given, equity instruments issued and liabilities incurred or assumed, plus costs directly attributable to the business combination. The excess of the cost of a business combination over the fair value of the identifiable assets, liabilities and contingent liabilities acquired is recognised as goodwill.

The cost of the combination includes the estimated amount of contingent consideration that is probable and can be measured reliably, and is adjusted for changes in contingent consideration after the acquisition date. Provisional fair values recognised for business combinations in previous periods are adjusted retrospectively for final fair values determined in the 12 months following the acquisition date.

##### **Going concern**

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic report. The directors believe that the Group is well-placed to manage its business risks and has considerable financial resources including cash balances.

The Group Statement of financial position includes the PFM defined benefit scheme deficit and also reflects the impact of impairing the goodwill arising on the acquisition of PFM of £25,197,000 in 2013. As a result, the Group Statement of financial position has a net deficit of £68,406,000 at 31 December 2017 (2016 – £63,444,000). This has increased from 2016 mainly as a result of the defined benefit scheme deficit increasing from £34,410,000 to £37,167,000. PFM and the trustees of the pension schemes have agreed a recovery plan to fully fund the schemes by the end of 2030. Part of this plan is an agreed Group contribution per year of £3,500,000. There is also a new investment strategy in place to reduce volatility in the future.

The directors have also considered the status of joint ventures and associate undertakings ICE Operations, ICE Services, SOLAR, NMP and PPL - PRS.

ICE Operations is fully and equally supported by its shareholders owing to the nature of services it supplies, without which the shareholders would not be able to provide services to their members. The Group's share of the loss for the year to 31 December 2017 was £154,000 (2016 – £523,000). ICE Operations is forecasting to cover its costs in future years and repay its loan finance over 10 years.

ICE Services is fully and equally supported by its shareholders and started trading in 2016. The Group's share of the profit for the year to 31 December 2017 was £668,000 (2016 - share of loss of £401,000). ICE Services is forecasting to cover its costs in future years and repay its loan finance over 10 years.

SOLAR is fully and equally supported by its shareholders. The Group's share of the loss for the year to 31 December 2017 was £33,000 (2016 – share of profit of £36,000).

NMP is fully and equally supported by its shareholders. The Group's share of the result for the year to 31 December 2017 was £nil (2016 – £nil). It recharges all of its costs not covered by income from other customers to its shareholders. There was a repayment of capital during the year of £445,000 from NMP to PFM.

PPL - PRS is fully and equally supported by its shareholders and started trading in 2017. The Group's share of the loss for the year to 31 December 2017 was £41,000 (2016 - £nil). PPL - PRS is forecasting to make profits in future years and repay its loan finance over 5 years from the date of commencement of licensing activities in the joint venture.

Therefore, after making enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

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#### 1 Accounting policies

(Continued)

##### Revenue

###### *Operating fees receivable*

Revenue relates to the provision of operating services to third parties and is accounted for on an accruals basis, so that income is recognised in the period to which it relates.

###### *Licence revenue*

Broadcasting, Public Performance revenue and PEL revenue is accounted for on an accruals basis so that income is recognised in the period to which it relates.

Income from overseas collecting societies is recognised in the period in which it is received or it becomes virtually certain of being received.

Where income is received as a result of audit activities it is recognised net of associated costs.

##### Intangible fixed assets other than goodwill

Computer software and internally generated software costs are stated at cost less accumulated amortisation and accumulated impairment losses. Software is amortised over its estimated useful life on a straight-line basis.

Where factors, such as technological advancement or changes in market price, indicate that the residual value or useful life have changed, the residual value, useful economic life ("UEL") or amortisation rate are amended prospectively to reflect the new circumstances.

The assets are reviewed for impairment if the above factors indicate that the carrying amount may be changed.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Software	5 years
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##### Tangible assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is provided on all tangible assets acquired at a cost of more than £1,000, other than freehold land, at rates calculated to write off the cost or valuation, less estimated residual value based on prices prevailing at the date of acquisition or revaluation, of each asset evenly over its expected useful life, as follows:

Leasehold land and buildings and building improvements	shorter of lease term and 40 years
Systems and equipment	3 - 7 years
Motor vehicles	lease term

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the Income statement.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

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### 1 Accounting policies

(Continued)

#### **Tangible assets (continued)**

Subsequent costs, including major inspections, are included in the assets carrying amount or recognised as a separate asset, as appropriate, only when it is probable that economic benefits associated with the item will follow to the Group and the cost can be measured reliably.

#### **Investment properties**

Investment property is property (land or a building, or part of a building, or both) held by the owner or by the lessee under a finance lease to earn rentals or for capital appreciation or both, rather than for:

- (a) Use in the production or supply of goods or services or for administrative purposes, or
- (b) Sale in the ordinary course of business.

Investment properties are held for long-term rental yields or for capital appreciation or both, and are not occupied by companies within the Group.

Investment properties are initially recognised at cost which includes purchase cost and any directly attributable expenditure. After the initial recognition, investment properties whose fair value can be measured reliably are measured at fair value. The surplus or deficit on revaluation is recognised in the Income statement.

The fair value assessment is conducted yearly using market value data supplied by an independent property consultant. If this assessment shows a material movement in valuation then a full valuation will be carried out by an independent Surveyor in the following year.

#### **Non-current investments**

Investments are valued at cost less provisions where, in the opinion of the directors, there has been impairment in value.

The carrying values of the investments are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

An associate is an entity, being neither a subsidiary nor a joint venture, in which the Group holds a long-term interest and where the Group has significant influence. The Group considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

Entities in which the Group has a long-term interest and shares control under a contractual arrangement are classified as jointly controlled entities.

#### **Impairment of non-current assets**

At each reporting end date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

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### 1 Accounting policies

(Continued)

#### **Impairment of non-current assets (continued)**

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in the Income statement, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the Income statement, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### **Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term liquid investments with original maturities of three months or less.

#### **Financial instruments**

The Group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the Group's Statement of financial position when the Group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### **Financial assets**

Basic financial assets, including trade and other receivables, cash and bank balances and investments are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in the Income statement.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) despite having retained some significant risks and rewards of ownership, control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.



# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

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### 1 Accounting policies

(Continued)

#### Financial instruments (continued)

##### **Financial liabilities**

Basic financial liabilities, including trade and other payables and loans from fellow Group companies are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

##### **Derivatives**

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless they are included in a hedging arrangement

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

##### **Taxation**

The tax expense represents the sum of the tax currently payable and deferred tax.

##### **Current tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

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#### 1 Accounting policies

(Continued)

##### **Deferred tax**

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the reporting end date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the following exceptions:

- Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, or gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the reporting end date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the reporting end date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.
- Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the reporting end date.

##### **Provisions**

Provisions are recognised when the Group has a legal or constructive present obligation as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value the unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

The Group has recognised a constructive obligation relating to litigation at the Statement of financial position date. The obligation has been calculated by estimating the most likely course of action pertaining to two litigation cases where the Group is the claimant. It is expected that most of these costs will have been incurred within one year of the Statement of financial position date.

##### **Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or non-current assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the Group is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

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#### 1 Accounting policies

(Continued)

##### Retirement benefits

###### **Defined benefit pension plan**

The Group operates two defined benefit pension schemes, both of which require contributions to be made to separately administered funds. The MCPS-PRS Alliance Pension Scheme (MCPS) was closed to new entrants from 1 January 1999 and The MCPS-PRS Alliance Pension Scheme was closed to new entrants from 1 January 2003. The Schemes closed to future accrual on 31 December 2010 with all remaining active members at that point becoming deferred members and losing the link to final salary.

The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit method, which attributes entitlement to benefits to the current period (to determine current service cost) and to the current and prior periods (to determine the present value of defined benefit obligations) and is based on actuarial advice. Past service costs are recognised in the Income statement on a straight-line basis over the vesting period or immediately if the benefits have vested. When a settlement or a curtailment occurs the change in the present value of the scheme liabilities and the fair value of the plan assets reflects the gain or loss that is recognised in the Income statement. Losses are measured at the date that the employer becomes demonstrably committed to the transaction and gains when all parties whose consent is required are irrevocably committed to the transaction.

The interest element of the defined benefit cost represents the change in present value of scheme obligations relating from the passage of time, and is determined by applying the discount rate to the opening present value of the benefit obligation, taking into account material changes in the obligation during the year. The expected return on plan assets is based on an assessment made at the beginning of the year of long-term market returns on scheme assets, adjusted for the effect on the fair value of plan assets of contributions received and benefits paid during the year. The difference between the expected return on plan assets and the interest costs is recognised in the Income statement as other finance income or expense.

Actuarial gains and losses are recognised in full in the Statement of comprehensive income in the period in which they occur.

The defined benefit pension asset or liability in the Statement of financial position comprises the total for each plan of the present value of the defined benefit obligation (using a discount rate based on high quality corporate bonds that have been rated at AA or equivalent status), less any past service cost not yet recognised and less the fair-value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information and in the case of quoted securities is the published bid price. The value of a net pension benefit asset is limited to the amount that may be recovered either through reduced contributions or agreed refunds from the scheme.

###### **Defined contribution pension plan**

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due. The Group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations. The contributions are recognised as an expense when they are due. Amounts not paid are shown in accruals in the Statement of financial position. The assets of the plan are held separately from the Group in independently administered funds

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

---

### 1 Accounting policies

(Continued)

#### **Leases**

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the Group are capitalised in the Statement of financial position and are depreciated over their useful lives.

Leases that do not transfer all of the risks and rewards of ownership are classified as operating leases. Rentals payable under operating leases are charged in the Income statement on a straight-line basis over the lease term. Lease incentives are credited to the Income statement, to reduce the lease expense, on a straight-line basis over the lease term.

#### **Foreign exchange**

##### *Company*

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the Income statement for the period.

##### *Group*

The financial statements are translated at the rate of exchange ruling at the Statement of financial position date. The exchange differences arising on the retranslation of opening net assets are taken directly to reserves. All other differences are taken to the income statement for the period.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

**FOR THE YEAR ENDED 31 DECEMBER 2017**

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### **2 Judgements and key sources of estimation uncertainty**

In the application of the Group's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### **Critical judgements**

The following judgements have had the most significant effect on amounts recognised in the financial statements.

#### ***Retirement benefit schemes***

The Group has an obligation to pay pension benefits to members of the defined benefit pension schemes. The cost of these benefits and the present value of the obligation depend on a number of factors including life expectancy, inflation, asset valuations and the discount on corporate bonds. Management estimates these factors in determining the net pension obligation on the balance sheet and these estimates are based on recommendations from the Group's actuary. See note 26 for the disclosures relating to the defined benefit pension schemes.

#### ***Investment property valuation***

A fair value assessment is conducted annually using market value data supplied by an independent property consultant. If this assessment shows a material movement in the valuation then a full valuation will be carried out by an independent Surveyor in the following year.

#### ***Impairment of joint ventures***

The Group makes an estimate of the recoverable value of its investment in joint ventures. When assessing impairment the recoverable amount is compared to the carrying value of the investment. The recoverable amount is calculated by discounting the expected future cash flows from the joint venture entity. The expected future cash flows are based on forecasts and budgets provided by the management of the joint venture.

#### ***Internally capitalised intangible assets***

Internally generated software costs are capitalised as intangible assets and are amortised over an estimated useful life of 5 years.

#### ***Impairment of debtors***

The Group makes an estimate of the recoverable amount of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the current credit rating of the debtor, the ageing profile of debtors and historical experience. See note 19 for the net of the carrying amount of debtors and associated impairment provision.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 3 Revenue

An analysis of the Group's revenue is as follows:

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
<b>Turnover</b>		
Public Performance	198,136	183,179
Broadcast	134,545	124,105
Online	122,898	80,505
International	261,398	233,669
	<u>716,977</u>	<u>621,458</u>

#### Revenue analysed by geographical market

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
United Kingdom, Channel Islands and Isle of Man	347,174	321,454
Europe	266,610	206,854
North America	55,037	48,109
Asia	14,717	14,086
Central and South America	16,639	15,872
Australasia	13,792	12,201
Africa and Middle East	3,008	2,882
	<u>716,977</u>	<u>621,458</u>

#### 4 Operating profit

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Operating profit for the year is stated after charging/(crediting):		
Exchange losses/(gains)	2,147	(2,250)
Depreciation/amortisation of fixed assets	9,661	8,705
Loss on disposal of tangible assets	60	60
Loss on disposal of intangible assets	195	513
Operating lease charges	3,276	3,194
	<u>15,339</u>	<u>10,222</u>

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 5 Auditors' remuneration

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Fees payable to the Group's auditors and their associates:		
<b>For audit services</b>		
Audit of the financial statements of the Group and parent company	45	45
Audit of the Company's subsidiaries	75	75
	<u>120</u>	<u>120</u>
<b>For other services</b>		
Taxation compliance services	14	18
Other taxation services	24	2
All other non-audit services	130	52
	<u>168</u>	<u>72</u>

### 6 Employees

The average monthly number of persons (including directors) employed by the Group during the year was:

	<b>2017</b>	<b>2016</b>
	<b>Number</b>	<b>Number</b>
Licensing	195	183
Distribution and membership	177	179
Support services	260	270
	<u>632</u>	<u>632</u>

Their aggregate remuneration comprised:

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Wages and salaries	35,668	33,479
Social security costs	3,795	3,611
Other pension costs	1,454	1,356
	<u>40,917</u>	<u>38,446</u>

All employee costs are incurred by the Group and are presented above. There are no Company employees.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 7 Directors' remuneration

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Remuneration for qualifying services	1,478	1,462
Group pension contributions to defined contribution schemes	24	25
	<u>1,502</u>	<u>1,487</u>

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2016 - 1). No directors (2016: none) were members of the defined benefit schemes.

Remuneration disclosed above includes the following amounts paid to the highest paid director:

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Remuneration for qualifying services	974	962
Group pension contributions to defined contribution schemes	24	25
	<u>998</u>	<u>987</u>

The remuneration of non-executive directors, excluding pension contributions, was £503,000 (2016 - £500,000). There were 24 non-executive directors at 31 December 2017 (2016 - 24).

Nigel Elderton replaced Guy Fletcher as chairman on 1 January 2017. The position of Deputy Chairmen of the Company was unchanged during the year. The remuneration of the Chairman was £60,000 (2016 - £81,000). The remuneration of the Deputy Chairman (Publisher), Chris Butler, was £32,000 (2016 - £31,000). The remuneration of Deputy Chairman (Writer), Simon Darlow, was £42,000 (2016 - £41,000). These are all included in the remuneration of non-executive directors' amount shown above.

#### 8 Other investment income

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
<b>Interest income</b>		
Interest on bank deposits	1,757	1,805
Other interest income	263	215
	<u>2,020</u>	<u>2,020</u>

#### 9 Finance costs

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
<b>Interest on financial liabilities measured at amortised cost:</b>		
Interest on other loans	-	11
<b>Other finance costs:</b>		
Interest on the net defined benefit liability	928	827
	<u>928</u>	<u>838</u>



# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 10 Taxation

	2017 £000	2016 £000
Origination and reversal of timing differences	227	173

The tax charge assessed for the year is lower than (2016: lower than) the standard rate of corporation tax in the UK of 19.25% (2016 - 20.00%). The differences are explained below:

	2017 £000	2016 £000
Profit before taxation	628,164	545,002
Expected tax charge based on a corporation tax rate of 19.25% (2016 - 20.00%)	120,922	109,000
Tax effect of expenses that are not deductible in determining taxable profit	510	808
Depreciation on assets not qualifying for tax allowances	127	130
Deferred tax adjustments in respect of prior years	227	173
Deduction for allocable distributions	(120,874)	(108,744)
Adjustments relating to the pension fund	(982)	(2,936)
Deferred tax not provided on current year movement	297	1,742
Tax expense for the year	227	173

Changes to the UK corporation tax rates were enacted as part of the Finance (No.2) Act 2015 which received Royal Assent on 18 November 2015 and Finance Bill 2016 which received Royal Assent on 15 September 2016. These include reductions to reduce the main rate to 19% from 1 April 2017 and to 17% from 1 April 2020. As the changes had been substantively enacted at the Statement of financial position date the unrecognised deferred tax asset has been calculated using a blended rate of 18%.

The Group has an unrecognised deferred tax asset of £15,931,000 (2016 - £15,705,000) made up of non-trading losses £nil (2016 - £204,000), trading losses £5,777,000 (2016 - £4,903,000), pension contribution spreading of £1,567,000 (2016 - £2,093,000). In addition, there is an unrecognised deferred tax asset arising on the pension deficit of £5,390,000 (2016 - £4,472,000) and fixed asset and other timing differences of £3,197,000 (2016 - £4,033,000).

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

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### 11 Intangible fixed assets

<b>Group</b>	<b>Software £000</b>
<b>Cost</b>	
At 1 January 2017	57,837
Additions	8,859
Reclassification of assets	1,240
Disposals	(201)
At 31 December 2017	<u>67,735</u>
<b>Accumulated amortisation</b>	
At 1 January 2017	35,372
Amortisation charged for the year	7,740
Amortisation on reclassified assets	283
Disposals	(6)
At 31 December 2017	<u>43,389</u>
<b>Carrying amount</b>	
At 31 December 2017	<u>24,346</u>
At 31 December 2016	<u>22,465</u>

Intangible assets are long-term investments made in order to build or create IT systems or applications used by the organisation. This includes directly attributable costs of staff, contractors and consultants.

The Company had no intangible assets at 31 December 2017 or 31 December 2016.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 12 Tangible assets

Group	Leasehold land and buildings and building improvements	Systems and equipment	Motor vehicles	Total
	£000	£000	£000	£000
<b>Cost</b>				
At 1 January 2017	11,195	9,010	186	20,391
Additions	8	63	-	71
Reclassification	-	(1,240)	-	(1,240)
Disposals	-	(127)	-	(127)
At 31 December 2017	11,203	7,706	186	19,095
<b>Accumulated depreciation</b>				
At 1 January 2017	2,954	4,392	186	7,532
Depreciation	660	1,261	-	1,921
Depreciation on reclassified assets	-	(283)	-	(283)
Eliminated in respect of disposals	-	(67)	-	(67)
At 31 December 2017	3,614	5,303	186	9,103
<b>Carrying amount</b>				
At 31 December 2017	7,589	2,403	-	9,992
At 31 December 2016	8,241	4,618	-	12,859

During the year £1,240,000 of software development and licenses were reclassified to Intangible assets (2016 - £nil). These assets had been included in Tangible asset additions in the previous year.

The Company had no tangible assets at 31 December 2017 or 31 December 2016.

#### 13 Investment properties

	Group £000	Company £000
<b>Fair value</b>		
At 31 December 2016 and 31 December 2017	743	-

The Group has taken advantage of the exemption stated by section 35 paragraph 10 (c) of FRS 102 and adopts the fair value as deemed cost. The latest valuations were performed in October and November 2016 and were valid for two years. The directors reviewed the assumptions of the valuation and no significant variances were identified. Therefore, the reported fair value still represents the market value at the reporting date.

The Group currently holds 2 (2016 - 2) investment properties, one in Peterborough and one in Warrington. The Peterborough property is a leasehold property with 974 years of residual contract life and the Warrington property is a freehold property.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 14 Investments

	Notes	Group 2017 £000	2016 £000	Company 2017 £000	2016 £000
Investments in joint ventures	16	2,306	2,068	-	-
Unlisted investments	18	232	232	-	-
		<u>2,538</u>	<u>2,300</u>	<u>-</u>	<u>-</u>

### Movements in non-current investments

Group	Joint ventures £000	Other £000	Total £000
<b>Cost or valuation</b>			
At 1 January 2017	2,068	232	2,300
Share of profit from joint ventures	569	-	569
Capital repayment	(445)	-	(445)
Foreign exchange gain	114	-	114
At 31 December 2017	<u>2,306</u>	<u>232</u>	<u>2,538</u>
<b>Impairment</b>			
At 1 January 2017	-	-	-
At 31 December 2017	<u>-</u>	<u>-</u>	<u>-</u>
<b>Carrying amount</b>			
At 31 December 2017	<u>2,306</u>	<u>232</u>	<u>2,538</u>
At 31 December 2016	<u>2,068</u>	<u>232</u>	<u>2,300</u>

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 15 Subsidiaries

Details of the Group's subsidiaries at 31 December 2017 are as follows:

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held	
				Direct	Indirect
Mechanical Copyright (Overseas) Limited	England and Wales	Dormant	Membership	100.00	
Music Copyright Operational Services Limited	England and Wales	Dormant	Ordinary Shares	100.00	
Musiclicensing.com Limited	England and Wales	Dormant	Ordinary Shares	100.00	
Musiclicensing.org Limited	England and Wales	Dormant	Ordinary Shares	100.00	
PRS for Music Limited	England and Wales	Service Company	Ordinary Shares	100.00	
The Music Alliance Limited	England and Wales	Dormant	Ordinary Shares	100.00	
GRD Prep Co Limited	England and Wales	Dormant	Ordinary Shares		100.00
Imprimatur Services Limited	England and Wales	Dormant	Ordinary Shares		100.00
PRS for Music (USA)	England and Wales	Dormant	Ordinary Shares		100.00
Rightswatch Limited	England and Wales	Dormant	Membership		100.00
The MCPS-PRS Alliance Limited	England and Wales	Dormant	Ordinary Shares		100.00

The registered office address of all subsidiaries is 2 Pancras Square, London, N1C 4AG.

Performing Right Society Limited has guaranteed the liabilities of the above dormant subsidiaries, in order that they qualify for the exemption from audit under Section 394A or 479A (as appropriate) of the Companies Act 2006 in respect of the year ended 31 December 2017.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 16 Joint ventures

Details of joint ventures at 31 December 2017 are as follows:

Name of undertaking and country of incorporation or residency	Nature of business and registered office address	Class of shareholding	% Held	
			Direct	Indirect
International Copyright Enterprise Services AB	Sweden Service Centre Gustavslundsvägen 135, Stockholm, 167 51 Bromma, Sweden	Ordinary shares		33.33
Network of Music Partners A/S	Denmark Service Centre Rued Langgaards Vej 8, 2300 Copenhagen S, Denmark	Ordinary shares		50.00
SOLAR-Music Rights Management GmbH	Germany Pan-European Licencing Rechtsanwältin, Rosenheimer Straße 11, D-81667 München	Ordinary shares		50.00
Global Repertoire Database Limited*	England and Wales Global repertoire database 2 Pancras Square, London, United Kingdom, N1C 4AG	Membership		50.00
International Copyright Enterprise Services Limited	England and Wales Multi-territorial Licencing 2 Pancras Square, London, United Kingdom, N1C 4AG	Ordinary shares		33.33
PPL PRS Limited	England and Wales UK public performance licensing Mercury Place, St George Street, Leicester, England, LE1 1QG	Ordinary shares		50.00

\*The Company has an indirect 50% interest in Global Repertoire Database Limited, which has not been equity accounted as it has not operated in the year and its carrying value is insignificant to both the results and the year end position of PRS.

### 17 Associates

Details of associates at 31 December 2017 are as follows:

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held	
				Direct	Indirect
British Music Rights Limited	England and Wales	Dormant	Ordinary shares	25.00	

The registered office address of British Music Rights Limited is 2 Pancras Square, London, N1C 4AG.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 18 Significant undertakings

The Group also has significant holdings in undertakings which are not subsidiaries and are not classified as joint ventures or associated undertakings:

Name of undertaking and country of incorporation or residency	Nature of business	Class of shareholding	% Held	
			Direct	Indirect
UK Music 2009 Limited	England and Wales Lobbying organisation 4th Floor, 49 Whitehall, London United Kingdom, SW1A 2BX	Membership		11.10
FT, The Digital Copyright Network SAS	France Royalty information systems 130 Rue Cardinet, 75017 Paris, France	Ordinary shares		13.02

#### 19 Trade and other receivables

	Group		Company	
	2017	2016	2017	2016
Amounts falling due within one year:	£000	£000	£000	£000
Trade receivables	95,023	67,348	57,604	49,819
Amounts owed by related parties	27,243	7,162	-	-
Corporation tax recoverable	-	1,309	-	558
Amounts owed by subsidiary undertakings	-	-	117,301	83,452
Amounts owed by joint ventures	3,047	3,228	-	-
Other receivables	35,934	26,436	23,559	20,312
Prepayments and accrued income	3,058	2,237	-	-
	<u>164,305</u>	<u>107,720</u>	<u>198,464</u>	<u>154,141</u>
<b>Amounts falling due after more than one year:</b>				
Amounts owed by subsidiary undertakings	-	-	6,131	7,073
Amounts owed by joint ventures	9,960	7,773	-	-
Other receivables	2,413	1,522	-	-
	<u>12,373</u>	<u>9,295</u>	<u>6,131</u>	<u>7,073</u>

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

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#### 19 Trade and other receivables

(Continued)

Within amounts falling due within one year in the Company, an amount of £943,000 (2016 - £962,000) within the amount owed by subsidiary undertakings relates to the current element of the interest free loan to PfM. The loan relates to exceptional contributions into the defined benefit pension schemes made by PfM in 2005 and funded by the Company. The balances are repayable over 20 years and are contractually not interest-bearing. The loan is measured at the present value of the future payments discounted at a market rate of interest for a similar financial instrument. Over the period of the loan, interest payable is calculated and added to the loan using the effective interest method. At the transition date the loan was discounted at 6.5% (Bank of England rate at the inception date, 2005, plus 2%) and the shortfall credited to profit and loss reserve. The effect of discounting will unwind over the period of the loan as interest charged to the Income statement.

Trade receivables are stated after provisions for impairment of £3,892,000 (2016 - £4,029,000).

#### **Loans receivable - ICE Operations**

Four Swedish krona loans carried forward from 2016 are being paid in equal instalments until the end of 2020. The balances receivable at 31 December 2017 were SEK 14.2m (£1,153,000), SEK 1m (£80,000), SEK 9.7m (£790,000) and SEK 8.7m (£709,000).

A Swedish krona loan carried forward from 2016 is being paid in equal instalments until the end of 2024. The balance receivable at 31 December 2017 is SEK 3.4m (£277,000).

Two Euro loans carried forward from 2016 are being paid in equal instalments until the end of 2020. The balances receivable at 31 December 2017 were €1.3m (£1,019,000) and €0.4m (£339,000).

A Swedish krona loan was fully repaid and closed in the year and replaced by two Euro loans. The loans will be repaid in equal instalments starting in 2019 and ending in 2023. The balance receivable at 31 December 2017 is €1.2m (£1,039,000).

The interest rate for all loans is set per annum and is equal to the six-month Stockholm Interbank offered rate, referred to as STIBOR 6M, +1 or +2%. PfM had total loans of £5,406,000 receivable from ICE Operations at 31 December 2017 (2016 - £5,751,000).

#### **Loans receivable – ICE Services**

Three Euro loans carried forward from 2016 are being paid in equal instalments until the end of 2020. The balances receivable at 31 December 2017 were €1.9m (£1,432,000), €1.3m (£952,000) and €0.9m (£788,000).

The interest rate for these loans is set at the Bank of England Base rate +2%. Security is provided by a floating charge on the assets of ICE Services. PfM had total loans of £3,172,000 receivable from ICE Services at 31 December 2017 (2016 - £3,677,000).

#### **Loans receivable – SOLAR Music Rights Management Limited**

A Euro loan is carried forward from 2016 and will be repaid by the end of 2018. The balance receivable at 31 December 2017 is £429,000 (2016 - £1,073,000). The interest rate for this loan is set at the Bank of England Base rate +2%. PfM had total loans of £429,000 receivable from Solar Music Rights Management Limited, a wholly owned subsidiary of SOLAR-Music Rights Management GmbH, at 31 December 2017 (2016 - £1,073,000).

#### **Loans receivable – PPL – PRS**

A Pound sterling loan is carried forward from 2016 with a further amount of £3,500,000 advanced in 2017. The loan will be repaid in equal instalments over five years following the commencement of licensing activity in the joint venture. The interest rate for this loan is set at the Bank of England Base rate +2%. PfM had total loans of £4,000,000 receivable from PPL - PRS at 31 December 2017 (2016 - £500,000).

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# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 20 Financial Instruments

As of June 2016 PFM has entered into forward foreign currency contracts on all currency loans made to ICE Operations, ICE Services and SOLAR. A fixed rate is agreed for the term of each loan and forward contracts are entered into for a year at a time and rolled forward until the maturity date. The maturity dates for these loan repayments are at various dates until 2023. All forward contracts are recognised in the statement of financial position and are measured at fair value through the income statement, using the fixed market value exchange rates agreed at the start of each forward contract. The value of forward contracts recognised in the Statement of financial position as at 31 December 2017 was £9,007,000 (2016: £10,501,000).

### 21 Creditors: amounts falling due within one year

	<b>Group</b>		<b>Company</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Amounts owed to members and affiliated societies	288,397	251,933	288,397	251,933
Trade payables	1,828	2,485	-	-
Amounts owed to MCPS	23,121	12,904	1,257	1,000
Other taxation and social security	3,138	2,206	720	306
Deferred revenue	61,705	71,759	61,705	71,759
Other payables	7,701	4,695	7,701	4,695
Accruals	27,472	23,802	-	-
	<u>413,362</u>	<u>369,784</u>	<u>359,780</u>	<u>329,693</u>

An amount of £21,864,000 (2016 - £11,904,000) is included within amounts due to MCPS, upon which the Group has no obligation to pay interest now or in the future and has no formal repayment terms.

### 22 Creditors: amounts falling due after more than one year

		<b>Group</b>		<b>Company</b>	
	<b>Notes</b>	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
		<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Amounts owed to MCPS	<b>23</b>	<u>2,508</u>	<u>4,470</u>	<u>2,508</u>	<u>4,470</u>

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 23 Amounts owed to MCPS

	<b>Group</b>		<b>Company</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Loan from MCPS	3,765	5,470	3,765	5,470
Payable within one year	1,257	1,000	1,257	1,000
Payable after one year	2,508	4,470	2,508	4,470

The loan from MCPS is repayable in instalments over the period 1 January 2015 to 30 June 2020 and is free from interest. As part of the renegotiation of the service agreement in 2017 the repayment period was shortened from 1 January 2021. On adoption of FRS 102 the present value of the future payments were discounted at a market rate of interest for similar financial instruments. At the transition date the loan was discounted at 2.5% (Bank of England rate at the inception date, 2013, plus 2%) and the shortfall debited to profit and loss reserve. The effect of discounting will unwind over the period of the loan as interest charged to the Income statement. In 2017, interest charged was £296,000 (2016 - £98,000). This includes an adjustment of £221,000 as a result of the shortened repayment period.

### 24 Investments - short-term deposits

Investments are short-term bank deposits consisting of £5,000,000 (2016 - £5,000,000) held in an overnight deposit account, £25,000,000 (2016 - £83,000,000) held in 9 months notice and 95 days notice accounts at Lloyds and £50,000,000 (2016 - £46,000,000) held in 6 and 12 months notice accounts.

### 25 Provisions for liabilities

		<b>Group</b>		<b>Company</b>	
	<b>Note</b>	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
		<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Relocation costs		2	30	-	-
Legal provisions		515	1,671	-	-
		517	1,701	-	-
Retirement benefit obligations	<b>26</b>	37,167	34,410	-	-
		37,684	36,111	-	-

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 25 Provisions for liabilities

(Continued)

Movements on provisions apart from deferred tax liabilities:

<b>Group</b>	<b>Relocation costs £000</b>	<b>Legal provisions £000</b>	<b>Total £000</b>
At 1 January 2017	30	1,671	1,701
Additional provisions in the year	-	515	515
Reversal of provision	(12)	(1,165)	(1,177)
Utilisation of provision	(16)	(506)	(522)
	<u>          </u>	<u>          </u>	<u>          </u>
At 31 December 2017	<u>          2</u>	<u>          515</u>	<u>          517</u>

The Group has recognised a provision for the estimated cost of the consequences of relocating staff, following an office move in 2014. The costs represent contractual or similar past obligations at the reporting end date.

The Group has recognised a constructive obligation relating to litigation at the Statement of financial position date. The costs represent an estimate of the legal fees that will be incurred by the Group in following the most likely course of action pertaining to two litigation cases where PFM is the claimant. It is expected that most of these costs will have been incurred within one year of the Statement of financial position date.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 26 Retirement benefit schemes

Defined contribution schemes	2017 £000	2016 £000
Charge to Income statement in respect of defined contribution schemes	1,454	1,356

A defined contribution pension scheme is operated for all qualifying employees. The assets of the scheme are held separately from those of the Group in an independently administered fund.

#### Defined benefit schemes

The Group operates two separately administered defined benefit pension schemes. The MCPS-PRS Alliance Pension Scheme (MCPS) (formerly the MCPS scheme) was closed to new entrants from 1 January 1999 and The MCPS-PRS Alliance Pension Scheme (formerly the PRS scheme) was closed to new entrants from 1 January 2003. On 31 December 2010 the schemes were closed to future accrual with active members losing the link to final salary.

#### Valuation

In March 2016, the triennial valuations of the pension schemes were completed. The deficit funding plan was reassessed between the Group and the trustees of the schemes, with the deficit funding remaining at the same level as in prior years. The plan involves the Group making annual payments into the schemes in order to address the deficit by February 2028 for the MCPS-PRS Alliance Pension Scheme and June 2030 for the MCPS-PRS Alliance Pension Scheme (MPCS).

#### Key assumptions

	2017 %	2016 %
Discount rate	2.5	2.7
Expected rate of increase of pensions in payment	3.1	3.2
Expected rate of salary increases	n/a	n/a
Expected rate of revaluation of deferred pensions	2.1	2.2
Expected rate of decrease of pensions in payment	n/a	n/a
Inflation	3.2	3.3

#### Mortality assumptions

Assumed life expectations on retirement at age 65:

	2017 Years	2016 Years
Retiring today		
- Males	22.5	22.5
- Females	24.4	24.6
Retiring in 20 years		
- Males	24.0	24.2
- Females	25.9	26.5

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 26 Retirement benefit schemes

(Continued)

This decrease in the discount rate is a consequence of a reduction in prevailing corporate bond rates between 31 December 2016 and 31 December 2017.

The post-retirement mortality assumptions allow for expected decrease in longevity. The “current” disclosures above relate to assumptions based on longevity (in years) following retirement at the balance sheet date, with “future” being that relating to an employee retiring in 2030. 2016 CMI mortality projections, with a level of smoothing applied, have been adopted in the assumptions on the basis that it is now widely accepted that reductions in mortality have not been as high as expected in previous projections.

The amounts included in the Statement of financial position arising from obligations in respect of defined benefit plans are as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Present value of defined benefit obligations	38,654	36,124	-	-
Deficit in scheme	38,654	36,124	-	-
Deferred taxation balance relating to pension schemes	(1,487)	(1,714)	-	-
Total liability recognised	37,167	34,410	-	-

The defined benefit obligation comprises of £301,302,000 (2016 – £297,202,000) from plans that are wholly or partly funded.

The MCPS-PRS Alliance Pension Scheme closed to future accrual on 31 December 2010. Fixed annual contributions of £3,100,000 have been made to reduce the deficit in the scheme, following the decision at the 2016 triennial valuation for deficit funding to remain at the same level as in prior years.

The MCPS-PRS Alliance Pension Scheme (MCPS) closed to future accrual on 31 December 2010. Fixed annual contributions of £400,000 have been made to reduce the deficit in the scheme following the decision at the 2016 triennial valuation for deficit funding to remain at the same level as in prior years.

Total contributions to the defined benefit plans in the next year are expected to be £3,500,000.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 26 Retirement benefit schemes

(Continued)

Movements in the present value of defined benefit obligations

	MCPS-PRS Alliance Pension Scheme		MCPS-PRS Alliance Pension Scheme (MCPS)		Total	Total
	2017 £000	2016 £000	2017 £000	2016 £000	2017 £000	2016 £000
At 1 January	(251,769)	(211,479)	(45,433)	(36,029)	(297,202)	(247,508)
Benefits paid	5,847	6,294	882	634	6,729	6,928
Interest cost	(6,719)	(7,708)	(1,215)	(1,321)	(7,934)	(9,029)
Actuarial losses	(2,276)	(38,876)	(619)	(8,717)	(2,895)	(47,593)
At 31 December	<u>(254,917)</u>	<u>(251,769)</u>	<u>(46,385)</u>	<u>(45,433)</u>	<u>(301,302)</u>	<u>(297,202)</u>

The pension plans have not invested in any of the Group's equity, or any of its own properties or other assets used in its operations.

The amounts recognised in the income statement for the year are:

	MCPS-PRS Alliance Pension Scheme		MCPS-PRS Alliance Pension Scheme (MCPS)		Total	Total
	2017 £000	2016 £000	2017 £000	2016 £000	2017 £000	2016 £000
Interest on net defined benefit pension liabilities	<u>710</u>	<u>646</u>	<u>218</u>	<u>181</u>	<u>928</u>	<u>827</u>

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 26 Retirement benefit schemes

(Continued)

Fair value of plan assets at the reporting year end

	<b>MCPS-PRS Alliance Pension Scheme</b>	
	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Equity instruments	60,526	70,913
Debt instruments	87,428	79,311
Property	6,725	4,484
Cash	16,029	4,715
Hedge funds	47,076	61,138
Other	6,725	3,372
	<u>224,509</u>	<u>223,933</u>
Fair value of scheme assets		
Present value of scheme liabilities	(254,917)	(251,769)
	<u>(30,408)</u>	<u>(27,836)</u>
Related deferred tax asset	1,487	1,714
	<u>1,487</u>	<u>1,714</u>
Net deficit	<u>(28,921)</u>	<u>(26,122)</u>

	<b>MCPS-PRS Alliance Pension Scheme (MCPS)</b>	
	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Equity instruments	4,575	3,134
Debt instruments	12,964	12,258
Property	-	4
Cash	774	89
Hedge funds	19,826	21,660
	<u>38,139</u>	<u>37,145</u>
Fair value of scheme assets		
Present value of scheme liabilities	(46,385)	(45,433)
	<u>(8,246)</u>	<u>(8,288)</u>
Related deferred tax asset	-	-
	<u>-</u>	<u>-</u>
Net deficit	<u>(8,246)</u>	<u>(8,288)</u>
	<u>(8,246)</u>	<u>(8,288)</u>
Total net pension deficit	<u>(37,167)</u>	<u>(34,410)</u>

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 26 Retirement benefit schemes

(Continued)

Changes in the fair value of plan assets are analysed as follows:

	MCPS-PRS Alliance Pension Scheme  £000	MCPS-PRS Alliance Pension Scheme (MCPS)  £000	Total  £000
As at 1 January 2016	192,462	30,926	223,388
Expected return on plan assets	7,062	1,140	8,202
Employer contributions	3,100	400	3,500
Benefits paid	(6,294)	(634)	(6,928)
Actuarial gains	27,603	5,313	32,916
	<hr/>	<hr/>	<hr/>
As at 1 January 2017	223,933	37,145	261,078
Expected return on plan assets	6,009	997	7,006
Employer contributions	3,100	400	3,500
Benefits paid	(5,847)	(882)	(6,729)
Actuarial (losses)/gains	(2,686)	479	(2,207)
	<hr/>	<hr/>	<hr/>
As at 31 December 2017	<u>224,509</u>	<u>38,139</u>	<u>262,648</u>

#### Actuarial gains/losses

	MCPS-PRS Alliance Pension Scheme		MCPS-PRS Alliance Pension Scheme (MCPS)		Total	Total
	2017	2016	2017	2016	2017	2016
	£000	£000	£000	£000	£000	£000
(Losses)/gains on plan assets	(2,686)	27,603	479	5,313	(2,207)	32,916
Losses on plan liabilities	(2,276)	(38,876)	(619)	(8,717)	(2,895)	(47,593)
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
	<u>(4,962)</u>	<u>(11,273)</u>	<u>(140)</u>	<u>(3,404)</u>	<u>(5,102)</u>	<u>(14,677)</u>

The Company had no post-employment benefits at 31 December 2017 (2016: £nil).



# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

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#### 27 Financial commitments, guarantees and contingent liabilities

##### Group and Company

Capital expenditure authorised and contracted for at 31 December 2017 was £nil (2016 – £nil).

In October 2014, the Board of Directors agreed to a commitment to increase the annual donation to the PRS for Music Foundation from £1,500,000 to £3,000,000 across the following three years by an additional £500,000 per annum. The annual donation to the PRS for Music Foundation was £3,000,000 (2016 - £2,500,000).

#### 28 Operating lease commitments

Operating lease payments represent rentals payable by the Group for certain of its properties. Leases are negotiated for an average term of 15 years.

At the reporting end date the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Within one year	3,656	3,594	-	-
Between two and five years	14,546	14,330	-	-
In over five years	23,322	26,514	-	-
	<u>41,524</u>	<u>44,438</u>	<u>-</u>	<u>-</u>

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

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#### 29 Related party transactions

##### **Group**

The remuneration of key management personnel, who are also directors, is disclosed in note 7.

All members of the Group, the directors and parties related to them are entitled to royalties from the Group in respect of the performance of any copyright works owned by them. Parties related to directors include family members and companies controlled by these directors including, where appropriate, publishing companies and their subsidiaries.

During 2017, total royalties paid by PRS to the directors who held office during the year, and to parties related to the directors, amounted to £135,110,000 (2016 – £113,624,000). £134,079,000 (2016 – £112,974,000) of this was paid to publisher directors and parties related to the publisher directors, and £1,031,000 (2016 – £650,000) was paid to the writer directors and parties related to the writer directors. These royalties were calculated on the same basis as royalties paid to all members and are paid in accordance with the society's normal procedures.

PfM received services from ICE Operations to the value of £5,430,000 (2016 – £5,474,000). PfM also charged ICE Operations an amount of £nil (2016 – £179,000) for services provided and was owed a balance of £nil (2016 – £92,000) and had costs to recharge of £nil at the year end (2016 - £nil).

Full details on loans made to ICE Operations can be found in note 19.

During the year PfM charged ICE Services an amount for services provided of 2,270,000 (2016 - £2,518,000), paid commissions of £3,338,000 (2016 - £84,000) and paid services charges of £1,884,000 on PRS legacy deals (2016 - 4,782,000). PfM was owed a balance of £862,000 (2016 - £2,467,000) and had costs to recharge of £973,000 (2016 - £703,000) at the year end.

Full details on loans made to ICE Services can be found in note 19.

PfM received services from NMP to the value of £2,570,000 (2016 – £3,182,000). PfM also charged NMP an amount of £207,000 (2016 – £216,000) for services provided and was owed a balance of £17,000 (2016 – £36,000) at the year end.

During the year PfM charged SOLAR an amount of £nil (2016 - £552,000) for services provided and paid commissions of £3,021,000 (2016 - £888,000). PfM was owed a balance of £nil (2016 - £nil) at the year end.

Full details on loans made to SOLAR can be found in note 19.

During the year PfM paid fees to UK Music 2009 Limited of £571,000 (2016 – £556,000) . PfM owed a balance of £nil (2016 – £nil) at the year end.

PfM also received services from FT, The Digital Copyright Network SAS of £256,000 (2016 – £266,000). PfM owed £nil (2016 – £nil) at the year end.

During the year, PfM provided operational services to MCPS, a company with common directors, under the terms of a service level agreement. The value of the service was £13,862,000 (2016 - £13,920,000) and a balance of £1,823,000 was due from MCPS at the end of the year (2016 - £nil).

During the year, PfM provided subsidised services including accommodation to Music Publishers Association Limited (MPA), an organisation chaired by Jackie Alway, a director of PRS for Music Limited and Performing Right Society Limited. MPA is the parent undertaking of MCPS. The value of the subsidy for 2017 has been estimated as £127,000 (2016 – £116,000). PfM was owed a balance of £nil (2016 - £nil) at the year end.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 29 Related party transactions

(Continued)

During the year, PFM provided subsidised services including accommodation to The PRS Members' Benevolent Fund. The value of the subsidy for 2017 has been estimated as £42,000 (2016 – £41,000). PFM also charged an amount of £202,000. (2016 - £164,000) for other services provided. PFM was owed a balance of £6,000 (2016 - £59,000) and had costs to recharge of £16,000 (2016 - £nil) at the year end.

During the year, PFM provided subsidised services including accommodation to The Performing Right Society Foundation Limited. The value of the subsidy for 2017 has been estimated as £85,000 (2016 – £69,000). PFM also charged an amount of £15,000 (2016 - £nil) for other services provided. PFM was owed a balance of £1,000 (2016 - £nil) at the year end.

During the year, PFM provided subsidised services including accommodation to the British Academy of Songwriters, Composers and Authors, an organisation with common directors. The value of the subsidy for 2017 has been estimated as £73,000 (2016 - £65,000). During the year PFM was also charged an amount of £220,000 (2016 - £218,000) for sponsorship. There were no amounts outstanding at the end of the current or previous year.

PFM had costs of £7,874,000 held in other receivables, to be recharged to PPL PRS Limited (2016: £3,906,000) and was owed a balance of £nil (2016 - £nil) at the year end. Full details on loans made to PPL PRS Limited can be found in note 19.

Due to the highly integrated nature of the industry, many directors will also be related to customers of the Group, either through the provision of music related services to them, or as employees of the same group of companies. All transactions with any such related customers are carried out on an arm's length basis.

#### 30 Directors' transactions

The following information is provided, in relation to loans to directors, pursuant to section 413 to the Companies Act 2006, as amended.

A season ticket loan was made available to a director interest-free, repayable in 12 monthly instalments.

Description	% Rate	Opening Balance £000	Amounts Advanced £000	Interest Charged £000	Amounts Repaid £000	Closing Balance £000
Season ticket loan	-	-	2	-	2	-
		—	—	—	—	—
		-	2	-	2	-
		====	====	====	====	====

See note 7 for disclosure of directors' remuneration.

# PERFORMING RIGHT SOCIETY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

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31 Cash flows generated from operations	2017 £000	2016 £000
Net distributable income	627,937	544,829
Adjustments for:		
Finance costs	928	838
Investment income	(2,020)	(2,020)
Loss on disposal of tangible assets	60	60
Loss on disposal of intangible assets	195	513
Amortisation and impairment of intangible assets	8,023	6,715
Depreciation and impairment of tangible assets	1,638	1,990
Foreign exchange losses/(gains) on cash equivalents	2,147	(2,250)
Share of (profit)/ loss in joint ventures	(569)	888
Pension scheme non-cash movement	(2,345)	(2,500)
(Decrease)/increase in provisions	(1,184)	602
Movements in working capital:		
Increase in trade and other receivables	(60,762)	(6,912)
Increase in trade and other payables	5,151	20,661
<b>Cash flows generated from operations</b>	<u>579,199</u>	<u>563,414</u>

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